

Indicate the degree to which you agree or disagree with the statement below. Once you are finished, total your score.

Disagree

Agree

1. Our paint process enables us to quickly, easily and consistently deliver exceptional quality that is noticed by our customers and differentiates us from our competition.

1 2 3 4 5 6 7 8 9 10

2. We can quickly, easily and consistently deliver the exact paint volume and viscosity needed for each part, regardless of the time of day, season, or frequency of runs.

1 2 3 4 5 6 7 8 9 10

3. Our paint process absolutely maximizes first pass yield, allowing us to minimize waste and increase throughput, and thereby continually reduce our operating costs.

1 2 3 4 5 6 7 8 9 10

4. Our paint process eliminates the hidden costs associated with rework and test runs.

1 2 3 4 5 6 7 8 9 10

5. We are able to minimize our cost of painting without sacrificing green, sustainability or regulatory issues.

1 2 3 4 5 6 7 8 9 10

6. Our paint process allows us to meet any quality requirement, making it possible to enter new and more demanding markets.

1 2 3 4 5 6 7 8 9 10

7. Our ability to consistently reduce the direct and indirect costs of our paint process provides us a pricing/margin advantage and improves our competitive position in the marketplace.

1 2 3 4 5 6 7 8 9 10

8. Our paint process is consistent, repeatable and easily managed, allowing us to easily keep pace with capacity needs.

1 2 3 4 5 6 7 8 9 10

9. Our ability to control temperature variance *at the point of application* allows us to reduce the total cost of our paint process, improve quality and consistency and create a productivity advantage.

1 2 3 4 5 6 7 8 9 10

10. The consistency, ease and quality of our paint process allow us to comfortably meet industry-best warranty periods, and minimize potential liabilities caused by product defects.

1 2 3 4 5 6 7 8 9 10

As you consider your overall coating and manufacturing process, what is your biggest barrier to enhancing quality while reducing/lowering costs?

TOTAL SCORE

Name

Title

Company

E-mail

Phone
