

# 10 point DIAGNOSTIC CALCULATOR

## RATE YOUR SEALANT & ADHESIVE APPLICATION PROCESS

Indicate the degree to which you agree or disagree with the statements below. Once you are finished, total your score.

		DISAGREE	AGREE
1	We consistently deliver the exact sealant/adhesive volume needed for each part.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
2	Our sealant/adhesive dispensing process maximizes first pass yield.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
3	Our sealant/adhesive dispensing process allows us to easily keep pace with capacity needs.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
4	Our sealant/adhesive dispensing process eliminates rework costs.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
5	Our sealant/adhesive dispensing process enables us to consistently deliver quality that differentiates us from our competition.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
6	The cost structure of our sealant/adhesive dispensing process improves our competitive position in the marketplace.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
7	Our sealant/adhesive dispensing process allows us to meet any quality requirement, supporting entry into new and more demanding markets.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
8	Our sealant/adhesive dispensing process allows us to offer industry-best warranty periods.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
9	The predictability of our sealant/adhesive dispensing process ensures that we maintain 100% on-time delivery.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>
10	We are able to minimize our cost of sealant/adhesive dispensing without sacrificing sustainability/regulatory issues.	1 2 3 4 5 6 7 8 9 10	<input type="checkbox"/>

<b>YOUR TOTAL SCORE</b>
69 or less = LIABILITY
70 – 89 = NEUTRAL
90 or greater = ASSET

**TOTAL SCORE**

**CONTACT US**

If you scored less than 90 contact us to understand the costs and needs associated with your application.